ADDENDUM ONE TO ALL FIRMS:

Reference: Request for Proposal (RFP) #KC092713

Commodity: Chairback Stadium Seating Services

Dated: October 10, 2013

Proposal Due: 9 a.m. (Eastern Time) on October 18, 2013

Please reference the following for clarifications and changes to RFP #KC092713 issued on September 9, 2013 for Chairback Stadium Seating Services:

1. RFP Section I, titled “General Information”, subsection “History”

   Delete 3rd sentence: 2,258 full-season chairbacks were sold, for a total amount of nearly $74,000, and an additional 11,111 single game chairbacks at $5.00 each, for an additional estimated $11,000 in revenue, over the course of seven games.

   and

   Replace with: For a detailed financial breakdown of the 2012 Chairback revenues, see Attachment 3, 2012 Chairback Sales.

2. See Attachment 3, 2012 Chairback Sales below.

If you have any questions concerning this Addendum or the RFP, please contact me at kc5yc@virginia.edu. Thank you for your participation in this RFP Process. I look forward to receiving your proposal.

Sincerely,

Kevin Crabtree
Senior Buyer

Please sign below, acknowledging receipt of this Addendum and return this document with your response to the RFP.

_________________________________________  _________________________________________
Signature                              Name of Firm

_________________________________________
Please Print Name of Person Signing Above  Date
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<th>Opponent</th>
<th>Date</th>
<th>Revenue</th>
<th>Net Season Sales</th>
<th>Net Game Sales</th>
<th>Cross Game Sales</th>
<th>Day Games</th>
<th>Cross Game Day Games</th>
<th>Tax (6.50%)</th>
<th>Gross Sales</th>
<th>Day Games Sold</th>
<th>Cross Game Day Games Sold</th>
<th># Seats</th>
<th>Cross Game # Seats</th>
<th>Tax (6.50%)</th>
<th>Gross Sales</th>
<th>Day Games Sold</th>
<th>Cross Game Day Games Sold</th>
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Overall Sales

$3,308,10

2012 Football Season Through UVA Ticket Office

2012 Chalkboard Sales

Attachment 3